

Your client has asked us to arrange their lending. Here is exactly who we are, the lane we stay in, and the guarantee behind the fee.

Who you are dealing with

Priyank Thakkar assessed and approved lending inside the banks before he arranged it: Lending Manager at Bank of Melbourne with a delegated lending authority, then Commercial Credit Analyst at La Trobe Financial on portfolios above \$5 million. He is an active property developer with ten-plus completed projects, and a business owner who has bought, rebuilt and sold. Prevail Finance Pty Ltd has operated since 2017 and holds Australian Credit Licence 509527 directly, not as a credit representative of another licensee. Member: FBAA, AIBB, SMSF Association.

The guarantee

Everything up to and including the Action Plan meeting is free. If we take the file on, the fee is quoted in writing before your client decides - and if we do not secure the offer set out in their Action Plan, the fee is refunded in full. The plan names the structure, lender class, terms and timeframe, so the guarantee is testable rather than a slogan.

The lane we stay in

We arrange business, commercial, SMSF, development and portfolio lending, and we restructure debt. We do not give tax, accounting, legal or financial-product advice, and we do not cross-sell into your space. Entity and SMSF structuring is run with you in the room before lodgement, never explained to you after settlement. Where your client agrees, you receive a copy of their written Action Plan for your own file: the structure, the lender class, the terms and the timeframe.

How referred files are handled

Response within four business hours, Monday to Friday. A fundability answer in days, not months - and if the answer is no, you hear it quickly, with the reason. Files are worked against named evidence: IBISWorld industry data, Cotality comparables, SQM Research and ABS inputs, with the workings shown. Documents live in access-controlled Google Workspace, encrypted in transit and at rest, seen only by the three people who work the file, and passed to no lender without written client approval.

"As a property professional, I don't recommend lightly - and I'm already referring him to my own clients."

Yash Luthra, buyer's advocate · one of 50+ five-star Google reviews

Send us one hard deal. Judge us on it.

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